

Openserve Webstream

Scale, Speed, Reliability, Flexibility





Every partner needs a connection

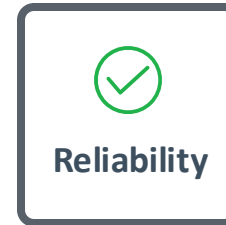
When choosing a fibre connection for your customer, there are four criteria we believe are the most important:



Scale



Speed



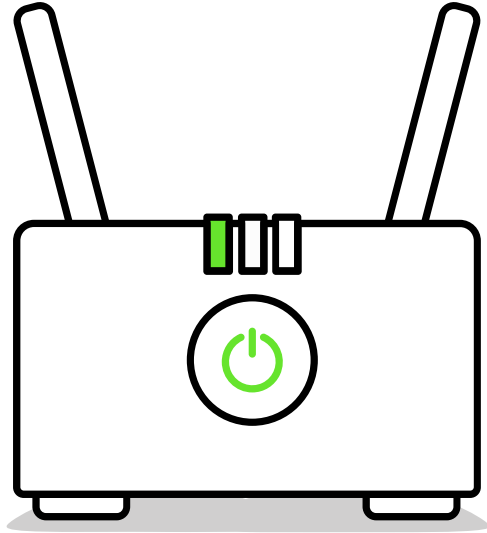
Reliability



Flexibility

As SA's national connectivity leader, Openserve meets these criteria and so much more.

We are committed to delivering innovative services and improving the future of our client's businesses.



Committed to our connections

Our business is all about building your business, no long-term contracts, easy month-to-month arrangements with tools that provide you with everything you need to manage and grow your customer base.

Our product offering, Openserve Webstream (OWS) is engineered to bring you an end-to-end broadband service, allowing an effortless one stop solution for you and your end-users.

Get your customer connected to SA's most experienced fibre infrastructure provider.

Openserve's Webstream is part of our ever expanding 160,000km plus of national fibre deployment, all backed by a world class national and international IP network.

Openserve actively monitors market trends, and our product range is subject to speed and other changes in accordance with these trends.

Background & Introduction

Many small licensed operators find it difficult to venture into ISP business space, due to the lack of technical skills, cost of hiring expert staff and the expense associated with investing in internet-based infrastructure.

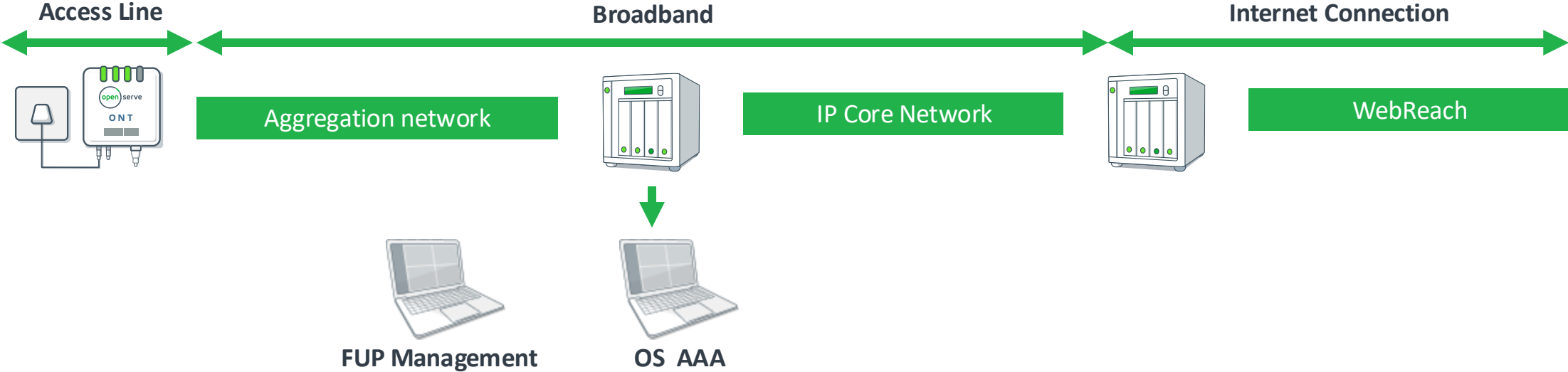
Openserve Webstream is positioned at empowering Licensed Operators with an end-to-end product offering that will help stimulate broadband take up.

This product will be available nationwide, where Openserve has fibre infrastructure available, with service speeds that support the low, medium and high-end broadband market.

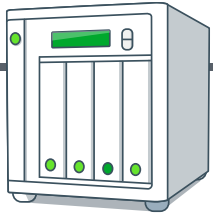
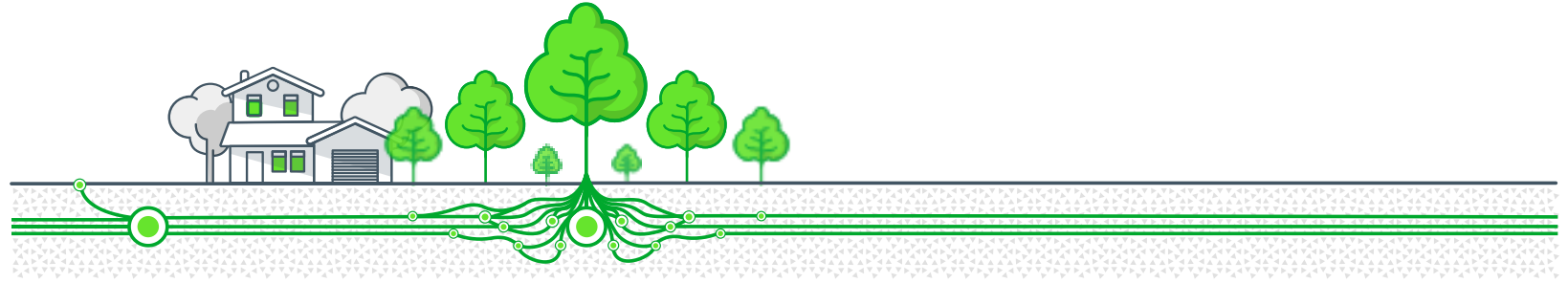
It is further envisaged that the Openserve Webstream product will stimulate and create opportunities for the creation of multiple channels to the end-customer market segment.

Along with providing an affordable broadband solution in these areas, the traditional OFC and OOC offer will also be available in these areas.

IPoE Model and Network Topology



Broadband Ecosystem



End-to-End Fibre Access

- Asymmetrical speeds ranging from 50 Mbps to 500 Mbps



Internet

- No need for additional OBC or WebReach bandwidth purchases
- All services will come with an uncapped data package (FUP may be enforced)



Customer Premises Equipment

A Wifi enabled device will be provisioned with each install, eliminating the need for a router/modem at the premises

Possible value-added services to offer your customer

- OTT voice
- Video streaming
- Virtual private networks
- Smart-home automation
- Remote learning (bundled educational material)



A connection for every purpose



Speed options of between 50 Mbps and 500 Mbps



Asymmetrical services



Provisioned over GPON fibre network



Installed as end-to-end fibre including Uncapped Internet



Backhaul via Metro Ethernet network



No long-term contracts. Month-to-month contracts



Monthly rental includes WiFi enabled device in customer's premises (no need for ISP Router)

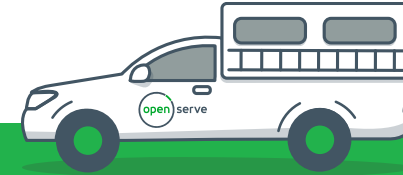
Openserve Webstream Pricing Elements



Service Activation fee will apply

In instances where the Fibre and the correct ONT exists in the end-user premises and no truck roll is required to install the service.

In instances where end-users change their OWS service from one Service Provider to another and no truck roll is required to install the service.

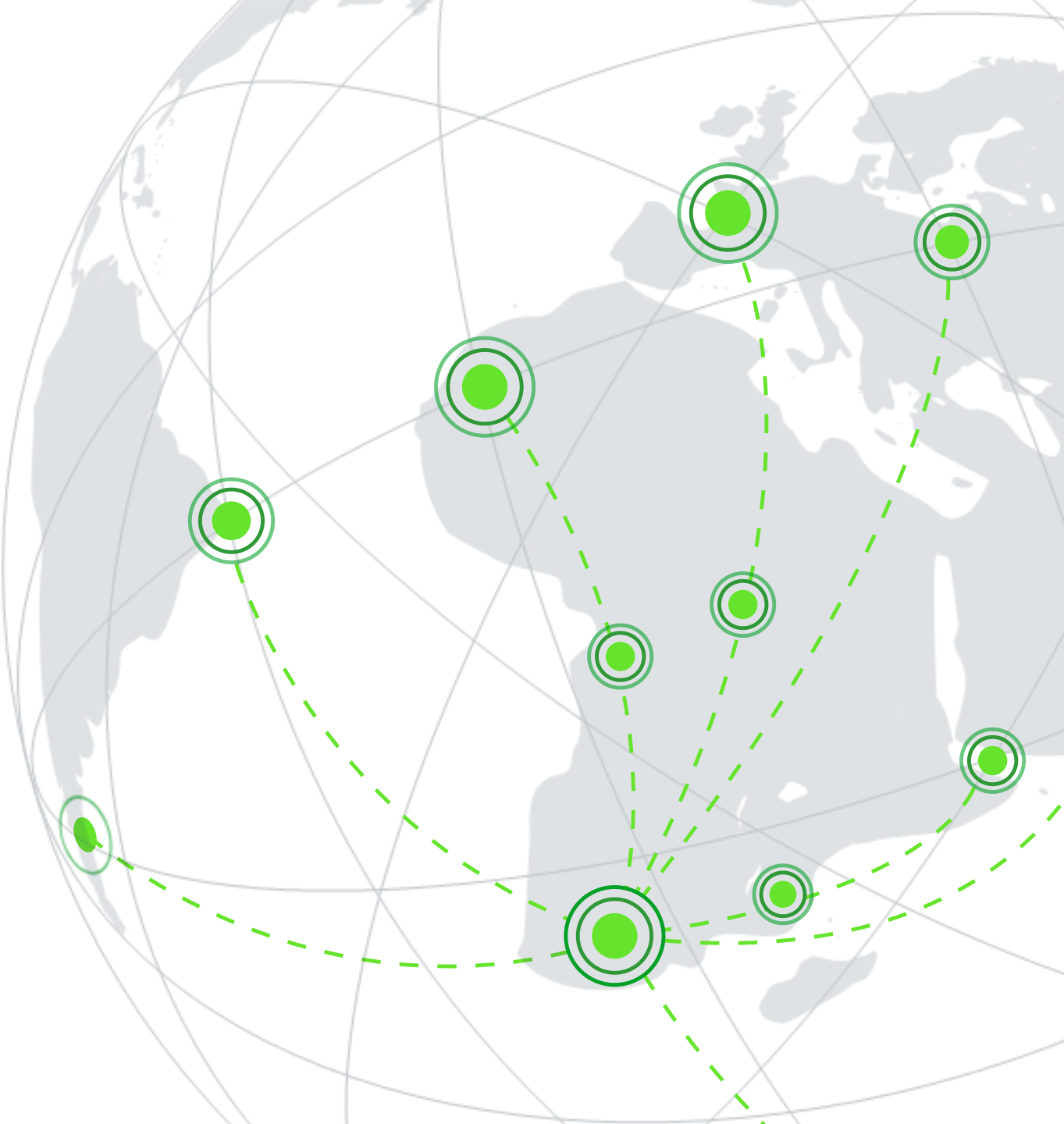


Call Out Fee will apply

In all instances where the Service Provider has requested Openserve to attend to a fault beyond the Fibre pick-up Point, including the ONT/TCE.

The charge will be waived if the fault was deemed to be an Openserve network or technology issue.

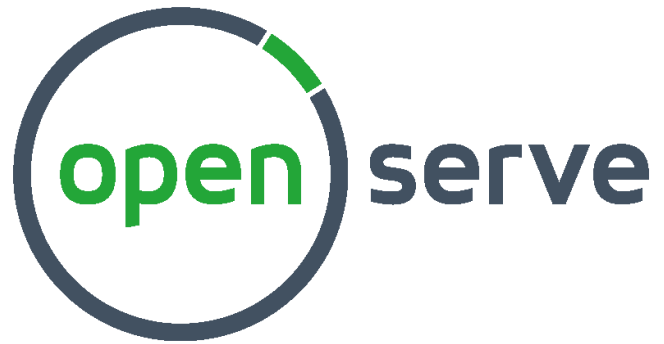
Openserve **Connect**





Connecting every mile

- The Openserve Connect (OC) product is a complementary solution available to Openserve clients who on-sell the Openserve Webstream (OWS) product to their end-customers.
- The installation of the service includes 8m of trenching/unblocking of pipes.
- Distances greater than 8m will be levied at a p/m rate.
- Openserve can also provide device set-up (includes first hour of set-up)
- Additional set-up will be levied at a per hour rate (over and above the first hour, up to a maximum of 200 hours)



- Connect your customers to the Scale, Speed, Reliability and Flexibility of Openserve Webstream.
- For more information and pricing, please contact your dedicated Business Development Manager.

